



TUAN LINH TRAVEL

7 DAY FAM TRIP TO VIETNAM

Hanoi – Halong Bay – Hoi An – Hue – Ho Chi Minh City – Mekong Delta

Departure: May 6, 2019



This 7 day FAM trip takes you from North to South for an overview of Vietnam country and people; shows you the varieties in culture, lifestyle, scenery, food and climate between different parts of the country. Highlights of the itinerary include overnights in Hanoi – the capital city, Halong – a World Natural Heritage site, Hoi An - the old port town, the ancient capital of Hue and the dynamic city of Saigon (Ho Chi Minh City). You will have a chance to enjoy a wonderful day cruise on Halong Bay, admire the scenic beauty of thousands of tiny limestone islets emerging in different strange shapes from emerald green water. Also, a trip to visit the bustling Mekong Delta, immerse in the vivid river-life of local people will not to be missed on this trip.

Come join us, grab this opportunity to connect with new products, services and people here to attract more clients and grow your business. Space is limited as we are keeping this FAM trip to a small group to ensure individual attention to each travel agent participating.

Price: USD 680/ agent
USD 760/ companion

Single room supplement: USD 161
Group size: min. 6 pax – max. 16 pax

Note: A pre-trip or post-trip to other destinations can be arranged upon request with prior notice.

Inclusion	Exclusion
<ul style="list-style-type: none"> - 6 nights twin/double sharing at hotels with daily breakfast - Land transfer by private vehicle as mentioned - Meals as mentioned. B: Breakfast, L: Lunch, D: dinner - English speaking guides - Admission fees as mentioned in the program - Private boat in Halong, Hue and Mekong - Domestic flights: HAN-DAD and HUI-SGN - 1 bottle of mineral water per person on touring day - Service charge and Government tax. 	<ul style="list-style-type: none"> - All international air tickets - Vietnam visa stamping fee - Kayak/ Bamboo boat on Halong Bay - Personal expenses - Travel insurance - Drinks - Tips and gratuities (\$5/pax/day) - Bank charge/ money transfer fee for tour payment - Services not clearly mentioned in inclusion.

Tuan Linh Travel Co., Ltd.

Your Reliable Tour Operator in Vietnam, Cambodia and Laos

Tel: +84.24.62768866 Hotline: +84.913505609 manager@tuanlinhtravel.com

BRIEF ITINERARY & SERVICES					
Day	Route	Transfer	Accommodation	Excursion, tourist attractions	Meals
1	Hanoi arrival	Car	Hotel in Hanoi	Pick up at Noi Bai airport by private car and transfer to your hotel. Go around the Old Quarter by electric car, enjoy 1 hour of Water Puppet Show. Hotel inspection. Welcome dinner.	D
2	Hanoi City tour - Halong	Car	Hotel in Halong	Hanoi city tour: Ho Chi Minh mausoleum, the House-on-stilt, the One-pillar Pagoda, Temple of Literature, Tran Quoc pagoda. Transfer to Halong city in the afternoon. Hotel inspection.	B, L, D
3	Halong – Hoi An	Car, boat, flight	Hotel in Hoi An	Enjoy 5 hour cruise on Halong Bay with Vietnamese lunch on board. Transfer straight to Noi Bai international airport for evening flight to Da Nang. Transfer to Hoi An. Hotel inspection.	B, L, D
4	Hoi An - Hue	Car	Hotel in Hue	Visit Hoi An ancient town in the morning. Transfer to Hue, stop on the way to visit Marble mountain and Cham museum. Hotel inspection	B, L, D
5	Hue city tour – Ho Chi Minh city	Car, boat, flight	Hotel in HCMC	- Boat trip on Perfume river. Visit Thien Mu pagoda, Tomb of Minh Mang and Imperial Citadel in Hue. - Fly to HCMC; make a short city tour. - Hotel inspection.	B, L, D
6	Mekong tour: Cai Be – Vinh Long	Car, boat	Hotel in HCMC	Visit Cai Be floating market. Visit An Binh island, communicate with locals, experience hand-rowed sampan in small creeks and under the shady coconut trees.	B, L
7	Departure	Car		Depend on your flight schedule, we will arrange a tour to Cu Chi tunnels or half day city tour.	B, L

LIST OF HOTELS IN TOUR

City	Hotel	Room type	Rate
Hanoi	The Palmy Hotel Hanoi	Classic Premium	3*
Halong	Halong Plaza Hotel	Superior	4*
Hoi An	Hoi An Silk Luxury Hotel	Superior	4*
Hue	Hue Eldora Hotel	Deluxe	4*
Ho Chi Minh City	Nhat Ha 1 hotel	Super Deluxe	3*

TERMS AND CONDITIONS

1. Reservation

A deposit of US\$250 is required to guarantee your spot on this FAM Trip, of which \$100 is non-refundable administration costs and fees. Final balance is due 30 days prior to departure date.

2. Cancellation policy

- 30+ days prior to departure: refund \$150 from the deposit
- 30 to 15 days prior to departure: charge 50% total price of the trip
- 14 to 7 days prior to departure: charge 70% total price of the trip
- Less than 7 days prior to departure or No show: charge 100% total price of the trip

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Important:

- A minimum of 6 agents is required for this FAM trip. Tuan Linh Travel reserves the right to cancel the booking in the event we cannot get enough participants and will refund 100% of the deposit. However, we will not be responsible for any loss caused by our cancellation. For this reason, please check with us to get update on the number of participants before you purchase air ticket.

- Tuan Linh Travel will still operate this FAM trip with less than 6 participants; however, price per person will be higher depending on the actual number of participants. Please enquire if this is an option for you.

3. Payment Method

We accept following payment methods:

- Online payment by credit cards (Visa/ Master/ Amex/ JCB/ Union Pay): please add 4% of bank processing fee to the amount transferred when you process payment.

- Bank transfer or other International Money Transfer Services: all transfer fees are the responsibility of the client.

4. Free of Charge

Tuan Linh Travel will offer **free of charge** for 1 person per company if agent/ company meets the following conditions:

- Send 1 successful booking with total value of \$7,000 or more within 3 years after the FAM trip.

OR

- Total value of successful bookings within 1 year reaches \$7,000

TLT will deduct the FAM trip cost from your bookings' payment if you meet the above conditions for free FAM trip.

DETAILED ITINERARY**Day 1: Hanoi arrival**

Tour guide welcome at the airport with a sign board. Private transfer to hotel in city center.

In the afternoon, go around the Old quarter by electric car then enjoy 1 hour of Water Puppet Show, a famous traditional folk performance in North Vietnam.

Welcome dinner at local restaurant with representative of Tuan Linh Travel. Overnight at hotel in Hanoi.

Day 2: Hanoi city tour – Halong

Breakfast at hotel. Have a half day guided tour in the morning to visit the most important sites in Hanoi. First, we go to Ho Chi Minh mausoleum - the final resting place of the beloved national hero - Uncle Ho; and President Ho Chi Minh's stilt house where he lived off and on from 1958 to 1969. The One Pillar Pagoda – considered as one of the symbols of Hanoi, located just inside the Ho Chi Minh Complex will not be missed.

Next, we visit The Temple of Literature nearby, built as a university in 1070 dedicated to Confucius, scholars and sages. The building is extremely well preserved and is a superb example of traditional-style Vietnamese architecture. If time permit, we will have quick visit to Tran Quoc pagoda, located in a small island of the beautiful West Lake; this is the oldest pagoda in Hanoi.

Lunch at a local restaurant then depart to Halong city. Upon arrival, check in hotel. Dinner at local restaurant with Vietnamese foods. Overnight at hotel in Halong.

Day 3: Halong Day Cruise – Hanoi – Hoi An

Breakfast at hotel then car transfer you to harbor to embark a boat in Halong Bay. Take 5 hours cruise to visit the Bay, passing a number of karst pillars and tiny islets emerging from the emerald water. Visit two breathtaking grottoes Thien Cung and Dau Go, where thousands of stalactites and stalagmites in various strange shapes create a magical

world inside the mountain. Enjoy a lunch with local specialties on board while the boat return to the dock. Disembark then get private transfer back to Hanoi, drive straight to Noi Bai airport for evening flight to Da Nang.

Upon arrival, transfer directly to Hoi An, check in hotel. Overnight at hotel in Hoi An.

Day 4: Hoi An city tour – Transfer to Hue via Da Nang

After breakfast, meet tour guide at hotel lobby at 8.00am. Start walking to the old town, buy entrance tickets and begin the tour. Follow the narrow lanes lined with centuries-old houses influenced by Chinese, Japanese, French and European architectures and visit numerous places of interest: the Japanese Covered Bridge, Cantonese Assembly Halls, Ong pagoda, the local market...

After lunch, we depart to Hue via Da Nang. Stop en-route to visit Cham museum where display the world's largest collection of Cham artifacts and Marble Mountain, a cluster of five marble and limestone hills, home to several Buddhist and Hindu grottoes. On the way to Hue, enjoy breathtaking view over Lang Co Bay from Hai Van pass, one of the most astonishing mountain passes in all Vietnam.

Arrive in Hue, check in hotel. Dinner at restaurant with local specialties. Overnight at hotel in Hue.

Day 5: Hue city tour – Flight to Ho Chi Minh City

After breakfast at hotel, guide and driver take you to the dock to embark a dragon boat for a nice cruise along Perfume River. During the cruise, we will stop at Thien Mu pagoda, a seven-story historic temple built in 1601; and Royal Tomb of Minh Mang, located on the west bank of the Perfume River.

Back to the center of Hue by road, we will discover Imperial Citadel from where the Nguyen's Dynasty ruled between 1802 and 1945 including Flag Tower, Noon Gate, Nine Dynastic Urns, Nine Holy Cannons, Thai Hoa Palace, and Forbidden Purple City.

Lunch at local restaurant then get transfer to the airport for flight to Ho Chi Minh City. Upon arrival, make a short city tour then have dinner at local restaurant. Overnight at hotel in Ho Chi Minh City.

Day 6: Mekong tour: Cai Be – Vinh Long

Pick up at your hotel in Ho Chi Minh city at 7am. Depart for Cai Be by car via Trung Luong Expressway.

On arrival in Cai Be, set off for the Cai Be floating market by motor boats and watch the locals trading fruit and many other commodities on their vessels. Visit a small family business to see how coconut candy and crispy rice popcorn are made. Then wander in small villages, visit fruit plantations, accompanied by traditional southern Vietnamese folk music.

Afterwards, paddling through a series of small canals to experience the charm of the Upper Mekong Delta. Arrive in Tan Phong Island, the green pearl where you can enjoy yourself with the nature.

Lunch time is a good chance to get closer with the local and you will learn how to prepare special Vietnamese dishes. Food is cooked by yourself, and fresh river food is served in the heart of the garden.

Cycle in the village path through orchards. Meet the local islanders to learn more about the local daily life in the Mekong Delta.

Take a boat ride back to Cai Be and meet your car for the trip back to Ho Chi Minh City. Free at leisure in the evening and overnight at hotel in city center.

Day 7: Ho Chi Minh City – Departure

Depending on your departure flight we will arrange:

- Option 1: Half day city tour in Ho Chi Minh City: Reunification Palace, War Remnant museum, Center Post Office, China Town (Cho Lon), Thien Hau Temple.

- Option 2: Visit Cu Chi tunnels - an important historic site where were the location of several military campaigns during the Vietnam War, and were the Viet Cong's base of operations for the Tết Offensive in 1968.

Lunch at local restaurant then get transfer to the airport for departure flight back to your home country or to next destinations. End of our service.

ROUTE-MAP OF VIETNAM FAM TRIP



SAMPLE OF POST- TRIP TO CAMBODIA

Day 1: Ho Chi Minh City - Siem Reap - Angkor Wat Tour

Afternoon flight to Siem Reap from Ho Chi Minh City (referral flight: Cambodia Angkor Air 821). Upon arrival, meets and transfers to hotel for check in.

Visit to the unique interior brick sculptures of **Prasat Kravan**, **Srah Srang** ("The Royal Baths" was once used for ritual bathing), **Banteay Kdei** (surrounded by 4 concentric walls), **Ta Prohm**, one of the area's most beautiful temples. Ta Prohm has been relatively untouched since it was discovered and retains much of its mystery. **Neak Pean**, a fountain built in the middle of a pool (representing the paradisiacal Himalayan mountain-lake) and **Preah Khan temple**, Built by the King Jayavarman VII. Preah Khan is, like Ta Prohm, a place of towered enclosures and shoulder hugging corridors. Unlike Ta Prohm, however, the temple of Preah Khan is in a reasonable state of preservation and ongoing restoration efforts should maintain and even improve this situation.

Dinner not included and night at hotel.

Day 2: Siem Reap - Angkor Wat Tours (B)

Breakfast at hotel. Guide pick up to visit the antique capital of **Angkor Thom** (12 century): the **South Gate** with its huge statues depicting the churning of the ocean of milk, the **Bayon Temple**, unique for its 54 towers decorated with over 200 smiling faces of Avolokitesvara, the **Phimeanakas**, the **Royal Enclosure**, the **Elephants Terrace** and the **Terrace of the Leper King**.

Lunch at your own expense, then continue to explore the most famous of all the temples on the plain of Angkor: **Angkor Wat**. The temple complex covers 81 hectares and is comparable in size to the Imperial Palace in Beijing. Its distinctive five towers are emblazoned on the Cambodian flag and the 12th century masterpiece is considered by art historians to be the prime example of classical Khmer art and architecture. Enjoy wonderful sunset from the top of **Pre Rup Temple**.

Dinner not included and night at hotel.

Day 3: Siem Reap - Boat Trip – Departure (B)

Breakfast at hotel. Transfer to the dock to take a **boat ride** on **Tonle Sap Lake at KAMPONG PHLUK VILLAGE**. This is the largest permanent fresh-water lake in South East Asia and flows into Tonle Sap River, joining the Mekong in Phnom Penh. We will see a fishermen's "**floating village**" with floating schools, floating police station, etc. It is same as a big village floating on the lake, and the "village" move from place to place following water levels and current. Lunch at your own expense.

Transfer to Siem Reap airport for flight to next destination.

Price: USD257 per person

Note: - This price is applied for group of 2 pax. Bigger group will get lower price.

- Hotel in Siem Reap: Somadevi Angkor Hotel

Include:

- Tours and transfers as per the program
- 2 night accommodation in Siem Reap (twin/double sharing)
- Meals : Breakfast only
- All entrance fees, boat fees, private A/C vehicles with English speaking guide
- Cold mineral water during the trips

Exclude:

- Visa fee to Cambodia
- All meals other than breakfast
- International air tickets
- Personal expenses

Referral price for air ticket SGN-REP (Cambodia Angkor Air 821): USD198

(Note: This price may change without prior notice)