7-DAY VIETNAM FAM TRIP



Hanoi – Halong Bay – Hoi An – Hue – Ho Chi Minh City – Mekong River Delta

Departure: May 11, 2020



This 7-day FAM trip takes you from North to South for an overview of Vietnam land and people; shows you the varieties in culture, lifestyle, scenery, foods and climate between different parts of the country. Highlights of the itinerary include overnights in Hanoi – the capital city, Halong Bay – a World Natural Heritage site, Hoi An - the old port town, the last feudal capital of Hue and the dynamic city of Saigon (Ho Chi Minh City). You will have chance to enjoy a wonderful day cruise on Halong Bay, admire the scenic beauty of thousands of tiny limestone islets emerging in different strange shapes from emerald green water. A trip to visit the bustling Mekong Delta, immerse yourself in the vivid river-life of local people will not to be missed on this trip, of course.

Come join us, grab this opportunity to connect with new products, services and people here to attract more clients and grow your business. Space is limited as we only organize small group tour to make sure you are taken care the best.

Group size: Min. 6 persons Max. 16 persons

Participant cost: US\$699/agent; US\$799/companion; Single supplement: US\$186

Note: A pre-trip or post-trip to other destinations such as Cambodia or Laos can be arranged upon request with prior notice.

Sign up Vietnam FAM trip at https://forms.gle/MrrsHkCJNeDkLCqD9

SERVICES IN TOUR

Inclusion			Exclusion		
✓	6 nights twin/double sharing at hotels;	0	All international air tickets;		
✓	Meals as mentioned: B: Breakfast, L: Lunch, D: Dinner;	0	Vietnam visa stamping fee;		
✓	English speaking guides;	0	Early check-in or late check-out (if any);		
✓	Admission fees and bottle of water in touring days;	0	Personal expenses;		
✓	Land transfer by private AC vehicle;	0	Travel insurance;		
✓	Private boats in Halong Bay and Mekong River;	0	Drinks in meals;		
✓	Domestic flights: HAN-DAD and HUI-SGN;	0	Tips and gratuities;		
✓	Service charge and Government tax.	0	Services not clearly mentioned above.		

We usually depart in the morning around 7:30 to 8:00 and come back to hotel around 17:00 to 18:00. Beside our stay hotels, we also have some hotel inspections. It helps you know more about different grade of accommodation for travelers in Vietnam.

Our purpose is to provide you an overview of Vietnam tourism with firsthand experience. 7-day is quite short for a trip to go along our country thus the trip is very busy. We will try our best to give you as much information as possible so you can use for your business later.

LIST OF HOTELS IN TOUR

Destinations	Hotels' name	Room type	Rating	Pre and Post-Stay (US\$/room/night)
Hanoi City	Lan Vien Hotel	Superior	4*	63
Halong City	Halong Plaza Hotel	Superior	4*	
Hoi An City	Hoi An Silk Luxury Hotel	Superior	4*	
Hue City	Hue Eldora Hotel	Deluxe	4*	
Ho Chi Minh City	Northern Saigon Hotel	Deluxe	4*	65

TERMS AND CONDITIONS

1. Reservation

Deposit of US\$ 250 to confirm your space (in which US\$ 50 is non-refundable for administrative fee). Final balance due 30 days prior to departure date.

2. Cancellation policy

- More than 30 days: We will refund the deposit after deducting administrative fee and costs for Vietnam domestic air tickets.
- From 15 days to 30 days before departure date: charge 50% booking value.
- From 7 days to 15 days before departure date: charge 70% booking value.
- Less than 7 days before departure date or No-show: charge 100% booking value.

3. Payment

We accept payment via bank transfer, Western Union, Money Gram, or Credit card via online payment gateway, and only recognize the amount received in our account.

4. Free of Charge Policy

We offer free of charge for 1 person per company by refunding our FAM trip cost if agent/company meets the following conditions:

- Send 1 successful booking with total value from \$7,000
- Or total values of successful bookings within 1 year reach \$7,000

Notes:

- A minimum of 6 participants are required for this FAM trip; otherwise, Tuan Linh Travel reserves the right to cancel and will refund the deposit in full. Please do not purchase air ticket until we confirm that we have reached the minimum number of participants.
- In case the number of participants is less than 6, you can still require to book the tour if agree to pay surcharge for smaller group size.

BRIEF ITINERARY & SERVICES

Day	Route	Transfer	Hotels	Excursion, tourist attractions	Meals
1	Hanoi arrival	Car	Hotel in Hanoi	Pick up at Noi Bai airport and transfer by private car to your hotel. Go around the Old Quarter by electric car, enjoy 1 hour of Water Puppet Show. Hotel inspection in Hanoi. Welcome dinner.	D
2	Hanoi - Halong	Coach	Hotel in Halong City	Hanoi city tour: Ho Chi Minh mausoleum, the House- on-stilt, the One-pillar Pagoda, Temple of Literature, Tran Quoc pagoda. Transfer to Halong city in the afternoon. Hotel inspection in Halong.	B, L, D
3	Halong - Hoi An	Coach, boat, flight	Hotel in Hoi An	Enjoy 4-hour cruise on Halong Bay with a lunch on board. Inspect overnight boat in Halong Bay. Transfer straight to Noi Bai international airport for evening flight to Da Nang. Transfer to Hoi An.	B, L, D
4	Hoi An - Hue	Coach	Hotel in Hue	Visit Hoi An ancient town in the morning. Transfer to Hue, visit Imperial Citadel. Hotel inspection in Hue.	B, L
5	Hue – HCMC	Coach, flight	Hotel in HCMC	Visit tomb of Minh Mang in Hue (if time permits)Flight to HCMC; make a short city tour. Dinner on cruise Saigon River	B, L, D
6	Mekong River Delta	Coach, boat	Hotel in HCMC	Visit Cai Be floating market, disembark islands, interact with locals, visit home-factories that produce pop rice, wine, coconut candy, experience handrowed sampan in small creeks and under the shady coconut trees. Hotel inspection in HCMC.	B, L
7	Departure	Car		Morning tour to Cu Chi tunnels, lunch then transfer to airport.	B, L

DETAILED ITINERARY

Day 1: Hanoi arrival

Our driver welcome at the airport with a sign board. Private transfer to hotel in city center.

In the afternoon, go around the Old quarter by electric car then enjoy 1 hour of Water Puppet Show, a famous traditional folk performance in North Vietnam. After the show, we will inspect a hotel in Hanoi.

Welcome dinner at local restaurant then free to enjoy "Egg coffee", a specialty of Hanoi. Overnight at hotel in Hanoi.

Day 2: Hanoi city tour - Halong

Breakfast at hotel. Have a half-day tour in the morning to visit the most important sites in Hanoi: Ho Chi Minh mausoleum - the final resting place of the beloved national hero - Uncle Ho; and President Ho Chi Minh's stilt house where he lived off and on from 1958 to 1969. The One Pillar Pagoda — considered as one of the symbols of Hanoi, located just inside the Ho Chi Minh Complex will not be missed.

Next, we visit The Temple of Literature nearby, built as a university in 1070 dedicated to Confucius, scholars and sages. The building is extremely well preserved and is a superb example of traditional-style Vietnamese architecture. If time permit, we will have quick visit to Tran Quoc pagoda, located in a small island of the beautiful West Lake; this is the oldest pagoda in Hanoi.

Lunch with "Bun Cha" at a local restaurant then depart to Halong city.

Upon arrival, check in hotel. Dinner at local restaurant with Vietnamese foods then we will inspect a hotel in Halong City.

Overnight at hotel in Halong city.

Day 3: Halong Bay Cruise - Hanoi - Hoi An

Breakfast at hotel then car transfer you to harbor to embark a boat in Halong Bay. Take 4 hours cruise to visit the Bay, passing a number of karst pillars and tiny islets emerging from the emerald water. Visit two breathtaking grottoes Thien Cung and Dau Go, where thousands of stalactites and stalagmites in various strange shapes create a magical world inside the mountain. Enjoy a lunch with local specialties on board while the boat return to the dock. Disembark to inspect a bigger cruise that travelers can stay overnight. After visiting the cruise we will transfer straight to Noi Bai airport for evening flight to Da Nang.

Upon arrival, transfer directly to Hoi An, check in hotel, having dinner. Overnight at hotel in Hoi An.

Day 4: Hoi An city tour - Transfer to Hue via Da Nang

After breakfast, meet tour guide at hotel lobby then start walking to the old town and begin the tour. Follow the narrow lanes lined with centuries-old houses influenced by Chinese, Japanese, French and European architectures and visit numerous places of interest: the Japanese Covered Bridge, Cantonese Assembly Halls, Ong pagoda, traditional show, the local market... Then go to Da Nang city for lunch. On the way we will pass numerous beautiful resorts along the coast lines that used to be called China Sea by Americans. We will have a stop to take some photos at the beach.

After lunch, we depart to Hue. There are some tourist attractions along the way (we just pass by): Cham museum where display the World's largest collection of Cham artifacts and Marble Mountain, a cluster of five marble and limestone hills, home to several Buddhist and Hindu grottoes; Hai Van pass, a very grandiose and astonishing pass in Central area.

Arrive in Hue, we will visit Dai Noi, the Imperial Citadel of the last feudal regime in Vietnam where the Nguyen's Dynasty ruled between 1802 and 1945. Including Flag Tower, Noon Gate, Nine Dynastic Urns, Nine Holy Cannons, Thai Hoa Palace, and Forbidden Purple City. After that we will inspect a hotel in Hue. We are free for dinner in this beautiful, poetic city. Overnight at hotel in Hue.

Day 5: Hue city - Flight to Ho Chi Minh City

After breakfast at hotel, if time permits our guide and driver take you to a tomb of a King during Nguyen Dynasty, located on the west bank of the Perfume River. There are dozen tombs for Nguyen Dynasty's King in this area, we will visit the most well reserved, typical Royal Tomb of Minh Mang then transfer to airport for flight to HCMC.

Lunch at local restaurant then get transfer to the airport for flight to Ho Chi Minh City. Upon arrival, make a short city tour then have dinner with traditional music show on a cruise in Saigon River. Overnight at hotel in Ho Chi Minh City.

Note: Depending on flight schedule we will have lunch in Hue or HCMC; long city tour in Hue and shot city tour in HCMC or vice-versa.

Day 6: Mekong tour

Pick up at your hotel in Ho Chi Minh city at 7:30 am. Depart for Cai Be by car via Trung Luong Expressway.

On arrival in Cai Be, set off for the Cai Be floating market by motor boats and watch the locals trading fruit and many other commodities on their vessels. Visit a small family business to see how coconut candy and crispy pop rice are made. Then wander in small villages, visit fruit plantations, accompanied by traditional southern Vietnamese folk music.

Afterwards, paddling through a series of small canals to experience the charm of the Mekong Delta. Arrive in Tan Phong Island, the green pearl where you can enjoy yourself with the nature.

Lunch with the local fresh river food is served in orchard garden on a Mekong River island.

Cycle in the village path through orchards. Meet the local islanders to learn more about the local daily life in the Mekong Delta.

Take a boat ride back to boat station and meet your car for the trip back to Ho Chi Minh City. We will inspect a hotel in HCMC before coming back to our hotel. Free for dinner and overnight at hotel in city center.

Day 7: Ho Chi Minh City – Departure

After breakfast we will visit Cu Chi tunnels - an important historic site where used to be the location of several military campaigns during the Vietnam War, and headquarter of the Viet Cong's operations during the Tet Offensive in 1968.

Lunch at local restaurant then get transfer to the airport for departure flight back to your home country or to next destinations. End of our service.

VIETNAM FAM TRIP ROUTE MAP



Tuan Linh Travel Co., Ltd.

SAMPLE OF PRE OR POST-TRIP: SIEM REAP CAMBODIA TOUR

Day 1: Siem Reap Arrival - Angkor Wat Tour (D)

Siem Reap arrival in the afternoon, meets and transfers to hotel for check in.

Visit to the unique interior brick sculptures of Prasat Kravan, Srah Srang ("The Royal Baths" was once used or ritual bathing), BanteayKdei (surrounded by 4 concentric walls), Ta Prohm, one of the area's most beautiful temples. Ta Prohm has been relatively untouched since it was discovered and retains much of its mystery. Neak Pean, a fountain built in the middle of a pool (representing the paradisiacal Himalayan mountain-lake) and Preah Khan temple, Built by the King Jayavarman VII. Preah Khan is, like Ta Prohm, a place of towered enclosures and shoulder hugging corridors. Unlike Ta Prohm, however, the temple of Preah Khan is in a reasonable state of preservation and ongoing restoration efforts should maintain and even improve this situation.

Dinner with Apsara show and night at hotel.

Day 2: Siem Reap - Angkor Wat Tours (B, L)

Breakfast at hotel. Guide pick up to visit the antique capital of Angkor Thom (12 century): the South Gate with its huge statues depicting the churning of the ocean of milk, the Bayon Temple, unique for its 54 towers decorated with over 200 smiling faces of Avolokitesvara, the Phimeanakas, the Royal Enclosure, the Elephants Terrace and the Terrace of the Leper King.

Lunch at local restaurant, then continue to explore the most famous of all the temples on the plain of Angkor: Angkor Wat. The temple complex covers 81 hectares and is comparable in size to the Imperial Palace in Beijing. Its distinctive five towers are emblazoned on the Cambodian flag and the 12th century masterpiece is considered by art historians to be the prime example of classical Khmer art and architecture. Enjoy wonderful sunset from the top of Pre Rup Temple.

Dinner not included and night at hotel.

Day 3: Siem Reap - Boat Trip - Departure (B)

Breakfast at hotel. Transfer to the dock to take a boat ride on Tonle Sap Lake at Kampong Phluk Village. This is the largest permanent fresh-water lake in South East Asia and flows into Tonle Sap River, joining the Mekong in Phnom Penh. We will see a fishermen's "floating village" with floating schools, floating police station, etc. It is same as a big village floating on the lake, and the "village" move from place to place following water levels and current. Lunch at your own expense.

Transfer to Siem Reap airport for flight to next destination.

Price: US\$257/person (Min. 2 pax)

Air ticket SGN-REP: US\$155 to US\$198 (Price for your reference only)

Inclusion:

- ✓ Private A/C vehicles
- ✓ 2 night accommodation in Siem Reap
- ✓ Meals: B: Breakfast, L: Lunch, D: Dinner
- ✓ English speaking guide
- ✓ All entrance fees, boat fees
- ✓ Cold mineral water during the trips

Exclusion:

- International air tickets (to and from Siem Reap, Cambodia)
- o Cambodia visa fee
- o Drinks
- o Personal expenses
- Tips and gratuities